

# LAUNCH TEAM



**MERIT**  
Property Management, Inc.

*Through experience and  
a dedicated team,  
MERIT understands  
how to achieve a successful  
management transition.*

## Getting off on the right foot is our goal toward creating a lasting partnership.

With MERIT, changing management companies is simple for board members. Through our experience, we understand the details that must be managed to achieve a successful management transition.

Therefore, we have developed our Launch Team along with proven tools to help make your decision the right one. Hundreds of communities have chosen MERIT as their management company based on our reputation and the services we provide. They know they can count on us.

We're sure you will agree that getting off on the right foot is vital. Details must be completed consistently, and timely, to create the proper foundation for your community. Our obligation to you as a new client is setting up service delivery, accountability, and communication — all accomplished through our internal readiness planning.

### **Internal Readiness**

For your homeowners, the transition must be smooth, complete, and seamless. To achieve the successful management conversion of your community, MERIT has a dedicated, specialized team exclusively tasked with direct oversight of your community. This dedication of resources is not usually seen within the industry.

Our Launch Team follows through beginning with your decision to partner with MERIT — all the way to management transition. Our focus is to make sure your association transitions smoothly and effectively with corporate compliance.

With your legal and operational information safeguarded, and easily located, your community has the right foundation for success.

### **Vendor Transition**

Your community also must have a seamless transition with your vendors to continue proper service. Our Launch Team corresponds all changes with vendors and does due diligence with vendors for proper insurance compliance and accountability.

### **Management Transition**

After ensuring all standard set-up items are complete, your community is properly prepared for your community manager to launch into the operational role. With the necessary organizational, risk management, and administrative tasks handled, your community manager is prepared and dedicated to focus on your community.

### **Creating a Lasting Partnership**

We understand that as a volunteer board member, you want and need us to make your role as seamless as possible. You count on us to provide a well-tuned support system with the right tools.

Our unique Launch Team is instrumental in getting off on the right foot toward creating a lasting partnership between your community and MERIT.